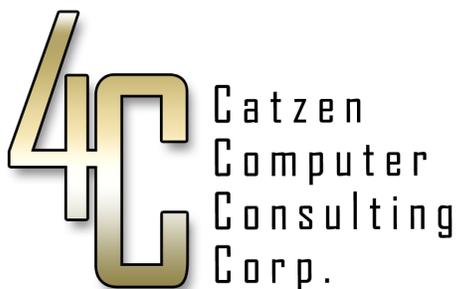


Catzen Forensic Builds a Successful Business with Guidance Software and EnCase®



"If you can have only one tool in your toolkit – you need EnCase."

*- Blazer Catzen, Founder
Catzen Forensic*

Profile

Catzen Forensic is a leader in forensic and technology consulting based out of Baltimore, Maryland. Its clients include law firms, government agencies, small businesses and large corporations. Founded by Blazer Catzen in 2008, the firm assists in both civil and criminal cases with expertise in electronic discovery, computer forensics, data recovery, data destruction, corporate internal investigations and preventative services. These services are vital to any organization that deals with sensitive information stored on digital media, including hard drives, cell phones, digital cameras, PDAs, CDs, DVDs, flash cards, or tapes.

Background

Catzen has been involved in the IT field since 1986. As he gradually moved into digital forensics, he noticed that EnCase® was the predominant product used by forensics investigators. "It became very clear to me that EnCase was the standard. It is widely accepted by the forensic community – this is what the police were using as well as the other forensic investigators and agencies," Catzen explains.

As Catzen built his business and began to do more forensic work, he found that EnCase was central in all of his cases and it became his primary tool for full forensic capability: "The more I got into it the more I needed it," he says. Catzen uses EnCase to rebuild RAID arrays, to do high-speed imaging, to recover data and to rebuild drives. "It's phenomenal with RAID drives – I've achieved 100% recovery across 14 drives and three RAID sets. I typically end up with a very happy customer at the end of the day."

Aside from EnCase being the de facto standard in digital forensics, Catzen also relies on it for its solid feature set. "EnCase allows for imaging, hashing and verification; data recovery, signature analysis, hash analysis and more. With it I have rebuilt raid sets and recovered partitions – it is very robust! If you can have only one tool in your toolkit – you need EnCase."

How Catzen Uses EnCase

Catzen counts on EnCase for many of his clients and cases. In one case, he was able to prove that his client's former partners were conspiring to defraud the client of millions of dollars from a real estate investment. Using EnCase, Catzen processed email, examined registry artifacts, and was able to show that important emails were deleted over a specific period - the lack of communication during a critical time period was highly suspect. Damages awarded in this case were over \$20M.

While Catzen has testified in a few cases, most of the time he doesn't need to: "In 80% of my cases, we find the smoking gun and the data speaks for itself."

In another case, a member of the IT staff of a major mid Atlantic medical center performed an upgrade on the computer of one of the team's researchers. Although the end user was instructed to do a backup, the IT technician did not verify that the backup was done correctly and installed over top of seven years of research data! With the help of EnCase, Catzen was able to recover much of the data and retrieved thousands of files.

"This was one of my first cases with that institution and they are a major customer now. In this one, I definitely came in as the hero with the data recovery work and then moved on to do both



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forensics and IT infrastructure projects for them,” Catzen explains. “The work for this client has expanded into more consulting projects for some of their associated facilities in the same region.”

Training and Support Rounds Out the Package

As Catzen moved into the forensics field, the first thing he did was to purchase EnCase and the second thing he did was to purchase the training. He is an outspoken fan of Guidance Training – he considers it first rate and a necessity in order to become proficient with the tool: “Even though I had 20 years of IT experience, when I bought EnCase, I also purchased the Passport training, which gives me one year of unlimited training classes – it is phenomenal! If you take two classes, it's worth it – I've taken seven and one twice. They offer a strong class in NTFS – I've never found one like it.”

In addition to being a proponent of the training courses, Catzen speaks very highly of Guidance technical support, which is available and ready to help, “The best thing about support is their willingness to go the extra mile to get me where I need to go with EnCase. I have always gotten support when I needed it.”

“With Guidance, they really give you the whole package – they build the software well, they train it well, they support it well and they respond to their customer base well. My business would not be as successful as it is today without Guidance and EnCase.”

About Guidance Software (NASDAQ: GUID)

Guidance Software is recognized worldwide as the industry leader in digital investigative solutions. Its EnCase® platform provides the foundation for government, corporate and law enforcement organizations to conduct thorough, network-enabled, and court-validated computer investigations of any kind, such as responding to e-discovery requests, conducting internal investigations, responding to regulatory inquiries or performing data and compliance auditing - all while maintaining the integrity of the data. There are more than 40,000 licensed users of the EnCase technology worldwide, the EnCase® Enterprise platform is used by more than sixty percent of the Fortune 100, and thousands attend Guidance Software's renowned training programs annually. Validated by numerous courts, corporate legal departments, government agencies and law enforcement organizations worldwide, EnCase has been honored with industry awards and recognition from *Law Technology News*, *KMWorld*, *Government Security News*, and *Law Enforcement Technology*.

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